Imagination at work.

GECAS
About us
GE today

GE Energy
- Power & Water
- Oil & Gas
- Energy Management

Aviation

Home & Business Solutions

Healthcare

Transportation

GE Capital

Aviation Services
- Capital Americas
- Capital Asia
- Capital Europe/ME/Africa
- Retail Finance
- Real Estate
- Energy Financial Services
GE Capital Aviation Services

Industry’s broadest range of business solutions
- Aircraft Leasing
- Asset Backed Lending
- Engine Leasing
- Asset Management Services (Parts)
- Aviation Consultancy

Key statistics
500+ employees worldwide | 74 countries | 1,620+ owned and serviced aircraft
Industry’s only full life cycle provider

Scale
- Global Footprint
- Local Presence
- Long Tenured Team
- 40+ yr Track Record

Fleet
- Narrow Body
- Wide Body
- Regional/Turbo
- Air Cargo
- Helicopters
- Container Ships

Financing
- Aircraft Leasing
- Structured Deals
- Secured Debt
- Capital Markets
- Investor Servicing
- AA+ Credit Rating

Services
- Engine Leasing
- Spare Parts
- Airport/Airline Consulting
- Infrastructure Fund
- Technical Ops

GECAS. A business on the move. Keeping the world on the move.
Scale
Global distribution network

- 23 offices
- 74 countries
- 13 offices serving emerging markets
- 230 customers
- 40+ years of experience
20 years as the industry leader

- GECAS formed with integration of GPA and Polaris
- Engine leasing unit formed
- Debt financing unit formed with purchase of PK AirFinance
- First order for 777
- First order for Bombardier and Embraer regional jets
- Parts trading unit formed with purchase of The Memphis Group
- Airport consulting unit formed with investment in AviaSolutions
- Continued expansion into emerging markets
- First order for A320neo and ATR-72 600 turboprops
- First order for 787 Dreamliners
- Boeing delivers 350th 737 to GECAS
- Order for 350 narrow bodies from Airbus and Boeing
Fleet
Investing in the newest technology...

One of the largest portfolios of fixed wing aircraft in the world.

AIRBUS
BOEING
EMBRAER
BOMBARDIER
ATR
GE
... with the industry’s broadest range of fleet options

- Airbus CEO
- Airbus neo
- Airbus A330
- ATR 72-600
- Boeing 737 NG
- Boeing MAX
- Boeing 777 300ER
- 787 Dreamliner
Helicopters

- Targeting medium and heavy helicopters
- Natural adjacency to GECAS’ fixed-wing aircraft financing operations
- Competitive edge with GECAS’ global aircraft financing model
- Overlap with existing GECAS customer base
- Strong synergy with GE infrastructure businesses

**Products**
- Leases
- Loans
- Purchase leasebacks
- PDP financing

**Market Segments**
- Offshore oil and gas sector
- Search and rescue
- Emergency services
- Utility applications
Financing
Full range of financing and servicing solutions

Deep domain expertise with multiple financial products and service offerings.

- Operating Leases
- Purchase Leasebacks
- Secured Loans
- Restructurings
- Aircraft Servicing
Benefits of aircraft leasing

Leasing Philosophy

• Leased aircraft is attractive and now represents ~40% of the world fleet
• Aircraft leasing has grown driven by:
  – Fleet flexibility on types and length of time in fleet
  – Preservation of capital to increase airline liquidity
  – Ready source of additional aircraft capacity, as needed

Product Life Cycle Support

• Leasing eliminates residual value exposure for operators, which:
  – Assists airlines with the process of bringing new aircraft into service
  – Improves flexibility for mature aircraft fleet exit planning
  – Allows for focus of time & resources on revenue generating activities

Financial Benefits

• Provides a long-term financing solution covering 100% of the asset value at a competitive cost. The solution can be committed to years prior to delivery providing certainty and ease of planning
• Operators avoid large upfront capital investment and burdensome repayments required for an outright purchase. Leasing also eliminates the risk of refinancing (often required for Debt or Bond products).
• Leasing improves liquidity management and creates flexibility through matching cash inflows (revenue generated from the aircraft) with predictable periodic cash outflows (lease rentals)
Services
Asset Management Group: Engine Leasing

A full range of financial and servicing products:

• Operating Leases
• Purchase Leasebacks
• Short-term Rentals
• Guaranteed Spare Engine Availability
• Engine Exchanges
• Engine Servicing
Asset Management Services: Parts

Full inventory of re-certified rotables and repairables for Airbus, Boeing and Bombardier models.

- Supply Chain Management
- Inventory Optimization
- Acquisitions
- Repair Management
- AOG Support
World class advisory and investment services
Servicing airports, airlines, governments and financial investors

• Airport route development, airline strategy/network planning and air transport forecasting

• Assisting with various financing and investment structures for the benefit of both airlines and investors
Unparalleled technical expertise

Team of more than 50 uniquely qualified people based around the world.

• Deep technical expertise across all asset types
• Manage all aspects of new and used aircraft deliveries and future transitions
• Actively monitor 1,600+ fleet
#1 in commercial airline financial services

- Industry’s broadest range of products
- #1 player in the industry
- Global reach; local presence
- Deep domain expertise
- AA+ credit
- 40+ year track record